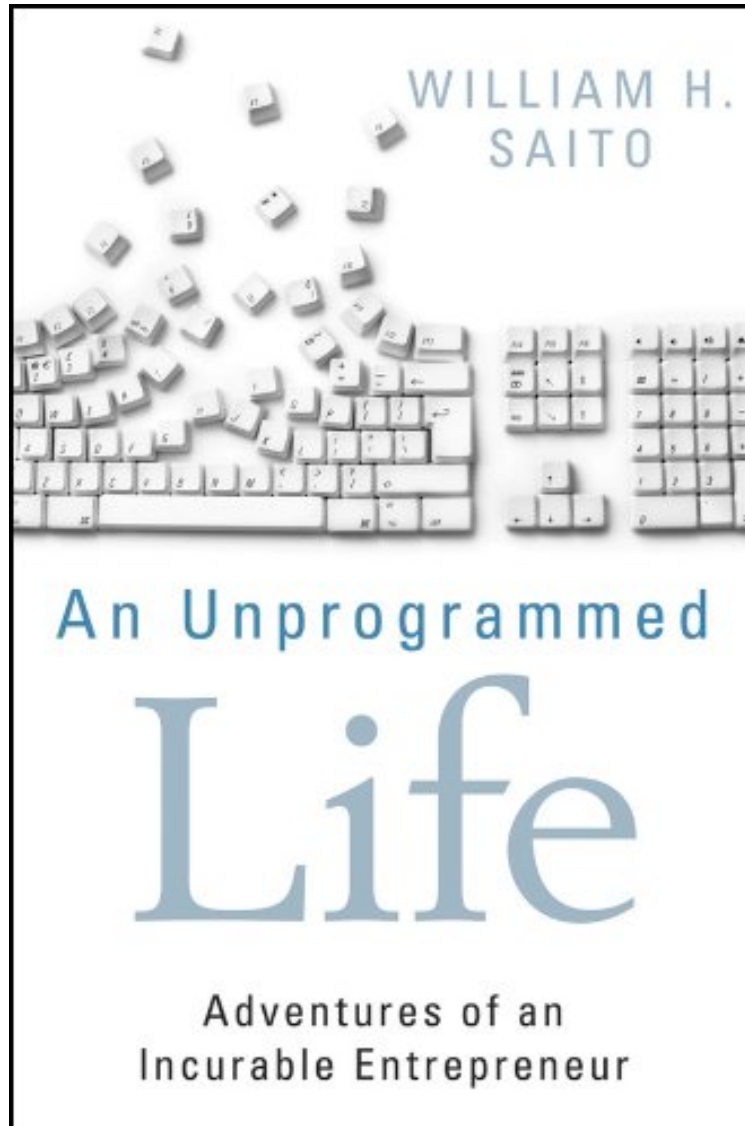


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# An Unprogrammed Life: Adventures of an Incurable Entrepreneur

William Hiroyuki Saito

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**William Hiroyuki Saito : An Unprogrammed Life: Adventures of an Incurable Entrepreneur** before purchasing it in order to gauge whether or not it would be worth my time, and all praised An Unprogrammed Life: Adventures of an Incurable Entrepreneur:

0 of 0 people found the following review helpful. Excellent anecdotes highlighting resilience and working with a sense of purpose. By J.M. A number of insightful personal anecdotes mixed with coherent business advice. Good read on unorthodox tactics, resilience, and persistence. Maybe most interesting to me was the balance between humbleness and ambition in the author's approach to his career. 1 of 1 people found the following review helpful. An interesting

perspective on an extraordinary characterBy James BeswickIt's interesting reading about the experiences of a serial entrepreneur (especially as someone with a similar mindset) and found many of the stories very revealing in showing what motivated the author throughout his life. Clearly quite a brilliant individual, his antics at 10 years old shaped his behavior and thought process (his 'algorithm').The book is generally well-written though I found the narrative more gripping at the beginning than towards the end. As others have mentioned there are occasionally infuriating lack of specifics and generalities that can be frustrating for the reader. Still, this minor gripe aside, it's still a fascinating read about the sort of person you just don't come across very frequently.1 of 1 people found the following review helpful. well-written and insightfulBy Chel MichelineBy the age of 10, William Saito was doing work that some of us hope to be doing by the time we are "adults" and in the real world (programming algorithms for the financial sector) and it seems that he found his own, personal "algorithm" for success and just kept making it work for himself.In "An Unprogrammed Life" he shares his insights and experiences about personal success, community, hard work, setting goals, technology, etc.This is a great, well-written book that will appeal to anyone who is interested in what it means to be fulfilled and successful in this day in age- no matter what your age or station in life.

The extraordinary story of a child prodigy and his remarkable entrepreneurial accomplishments If anyone has "been there, done that" in starting and managing businesses, it's William Saito. Saito is a truly unique personality, and his remarkable story, *An Unprogrammed Life*, is the compelling tale of a young entrepreneur. More than just a high-tech autobiography or how-to guide, the book is the extraordinary story of a self-taught genius who became a savvy, serial business success story. Founder of multiple profitable companies, Saito now devotes himself to helping others to do the same. This book chronicles the journey of Saito from a young computer nerd programming stock market trading algorithms for a major broker at the age of ten, to selling three separate companies to Microsoft and becoming one of the world's foremost experts on data security. Saito's story focuses on his two key passions—entrepreneurship and data security. An authority in encryption, authentication, and biometric technology, he is determined to fight the never-ending battle to secure personal and corporate information from criminals, terrorists, and rogue nations. The book provides a peek into the author's work with anti-terrorism and anti-crime units and the threats to personal and corporate security posed by ordinary cell phones, office copiers, and laptop PCs. The incredible story of a child prodigy who was recognized in 1998 as Ernst Young's Entrepreneur of the Year Addresses Saito's extensive work consulting for clients worldwide, including the U.S. Department of Defense's Counter-terrorism unit, and the U.K., Russian, and Japanese governments Includes a foreword from Carl J. Schramm, President CEO of the Kauffman Foundation The extraordinary story of a child genius and his remarkable entrepreneurial skills, the book is both a fascinating insight and a true inspiration for readers everywhere.

"Some lives unfold so extraordinarily that it is tempting to ponder the stark imbalance of talent and drive with which some people are born. This is certainly the case with William Hiroyuki Saito, one of the world's foremost experts on data security, whose life story makes for both a captivating autobiography and a business self-help text of considerable value." -- South China Morning PostFrom the Inside FlapBy the age of 10, William Saito was designing financial programs for Merrill Lynch. By the time he was in college, he was running his own business, creating software for corporate giants like NEC, Toshiba, and Sony. Soon afterwards, he was selling his work to Bill Gates. In *An Unprogrammed Life: Adventures of an Incurable Entrepreneur*, the child-prodigy-turned-star-businessman tells his story for the first time, providing business owners and budding entrepreneurs with an invaluable insight into a remarkable story of hard work and success. From volunteering to set up an automated filing system for his local library to helping the Japanese government respond to the 2011 tsunami, an unwavering commitment to putting his technical savvy at the disposal of those who need it most has defined Saito's career. As a result, he has become a preeminent authority on homeland security, as well as a friend to young start-ups around the globe. He has been a judge for Ernst Young's "Entrepreneur of the Year" award as well as a winner of this prestigious prize. Saito knows exactly what makes a company a winner, and he can identify the little things that prevent promising new ventures from ever making it big. In *An Unprogrammed Life*, he takes a lifetime of wisdom public. Ending each chapter with actionable "takeaway" advice, this book is a must-read for anyone looking to succeed as an entrepreneur.From the Back CoverPraise for *An Unprogrammed Life* "William Saito belongs to a rare group of people whose business success has given them the freedom to dedicate themselves to something in which they believe. Promoting innovation and entrepreneurship is a vision William and I share, and I have witnessed firsthand how his advocacy, mentoring, and personal example are making a difference in Japan."—John V. Roos, U.S. Ambassador to Japan "As a Young Global Leader of the World Economic Forum, William Saito has demonstrated his commitment to volunteerism and to making a difference in the world through his engagement in several of our initiatives, including the Global Shapers Community. His story of determination, problem solving, and giving back to the community is relevant to all next-generation leaders."—Klaus Schwab, Founder and Executive Chairman, World Economic Forum "I wish every Japanese university student, businessperson, and fledgling entrepreneur would read this book. William's story is not just another dot-com success story. It's a call to action for anyone with a desire to do something different."—

Kiyoshi Kurokawa, M.D., M.A.C.P. Professor, National Graduate Institute for Policy Studies; former Science Technology Advisor to the Prime Minister of Japan The extraordinary story of the child prodigy who grew up to become an entrepreneurial sensation If anyone has "been there, done that" when it comes to starting and managing a business, it's William Saito. Saito is a truly unique personality. In *An Unprogrammed Life*, he tells his fascinating tale of a lifetime of entrepreneurship for the first time. More than just a high-tech autobiography or how-to-build-a-business guide, the book is the extraordinary story of a self-taught genius who became a savvy, serial business phenomenon. Founder of multiple profitable companies, Saito now devotes himself to helping others do the same, and this book chronicles his journey from a young computer nerd programming stock market trading algorithms for a major broker to one of the world's foremost experts on data security. Filled with practical advice, including end-of-chapter "takeaway" tips, *An Unprogrammed Life* is both an inspirational success story and essential handbook for entrepreneurs everywhere.