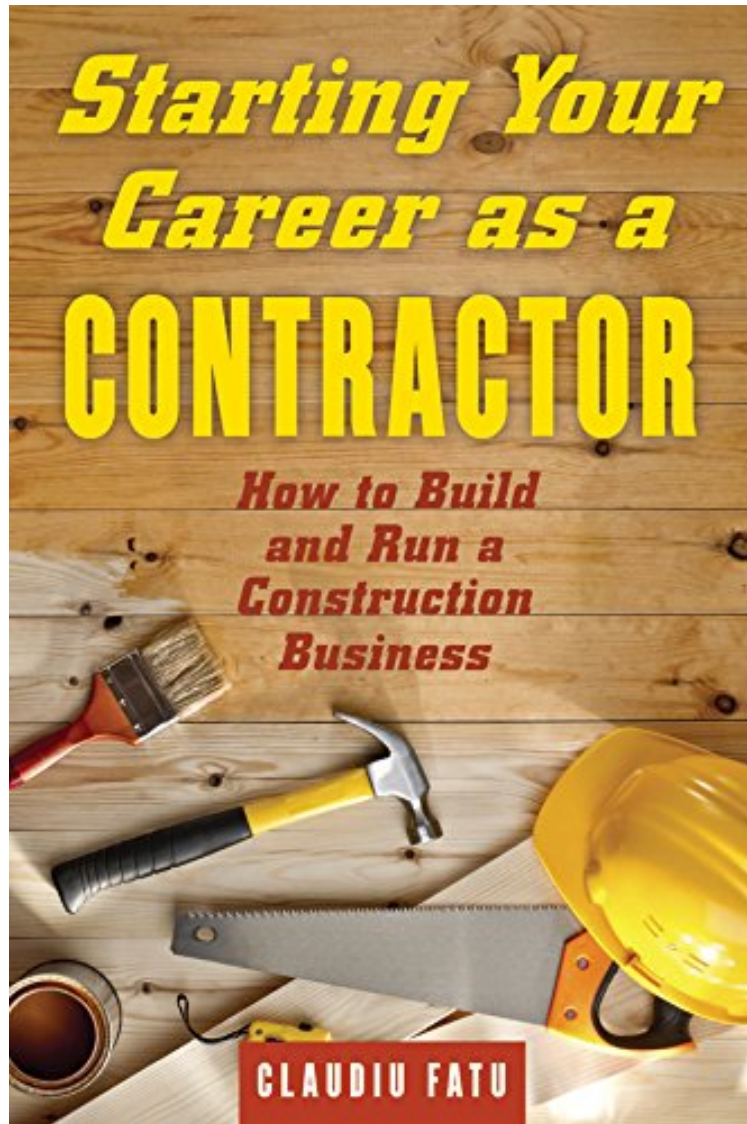


(Ebook free) Starting Your Career as a Contractor: How to Build and Run a Construction Business

Starting Your Career as a Contractor: How to Build and Run a Construction Business

Claudiu Fatu

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Claudiu Fatu : Starting Your Career as a Contractor: How to Build and Run a Construction Business before purchasing it in order to gauge whether or not it would be worth my time, and all praised Starting Your Career as a Contractor: How to Build and Run a Construction Business:

2 of 2 people found the following review helpful. Required reading for contractors who want to do it right.By Viktor StakhovThe name says it all. If you are thinking of starting your own business and would like to do it a right way from a get go, this book is exactly what you need. Claudiu gets deep into details and tells everything from what it takes to

be a great contractor, how to be a good boss to your employees, and all the rest of blows and whistles of running a small residential remodel company. This book is full of practical advices from a person who's done it many times and willing to share his knowledge as is. Very easy to read. Initially I bought this book for my Kindle, but ended up buying a paperback as well so I could easier skim through highlited areas. Reading it for a second time now and would definatelly recommend to anyone who wants to be a contractor. 2 of 2 people found the following review helpful. I can't believe that this book is sold at this ...By ktoro23I can't believe that this book is sold at this price! It should be more for how informative it is. Thank you for being so informative and for the quotes as well as knowledge. Thank you for inspiring me. 0 of 0 people found the following review helpful. Great starting place for any would-be contractor. By AustinGreat starting place for anyone looking to begin working as an independent contractor. Great way to get a general overview on marketing, insuring, writing contracts, bidding, and generally operating a construction business. Great perspective!

This incisive, practical guide provides a thorough breakdown of the ins and outs everyone needs to know when turning contracting skills into a business. From summoning the motivation to start your own business to the intricacies of being your own boss, Claudiu Fatu artfully turns his personal experiences and those of other successful contractors into advice on every aspect of building a business. The chapters focus on: Developing a business structure, including bank accounts, tax registration, insurance, and branding Handling legal and accounting hurdles Managing employees and dealing with clients Using marketing systems to find and book work Estimating and bidding on jobs Writing contracts Creating invoices and a billing system Controlling costs, keeping records, and understanding profit margin Planning retirement and other benefits for the self-employed By teaching contractors to anticipate problems that can arise when dealing with clients, and to build a business plan that can support a contractor's talents in the best way possible, *Starting Your Career as a Contractor* is the ultimate manual to getting the job done right! Allworth Press, an imprint of Skyhorse Publishing, publishes a broad range of books on the visual and performing arts, with emphasis on the business of art. Our titles cover subjects such as graphic design, theater, branding, fine art, photography, interior design, writing, acting, film, how to start careers, business and legal forms, business practices, and more. While we don't aspire to publish a New York Times bestseller or a national bestseller, we are deeply committed to quality books that help creative professionals succeed and thrive. We often publish in areas overlooked by other publishers and welcome the author whose expertise can help our audience of readers.

From the Author Being in the construction field, I have learned many tough lessons the hard way. Writing about them, actually made me think critically about my own business. It gave me time away from the stressful job site environment to reflect on how I could become better. All the real-world practical advice should save the soon-to-be contractor many heartaches. About the Author Claudiu Fatu has been passionate about handiwork his entire life and is the sole owner of FATU inc. Construction. He is a US Army combat veteran, and has worked on Wall Street before the market downturn in 2008. He currently lives and works as a remodeling contractor in New York City.