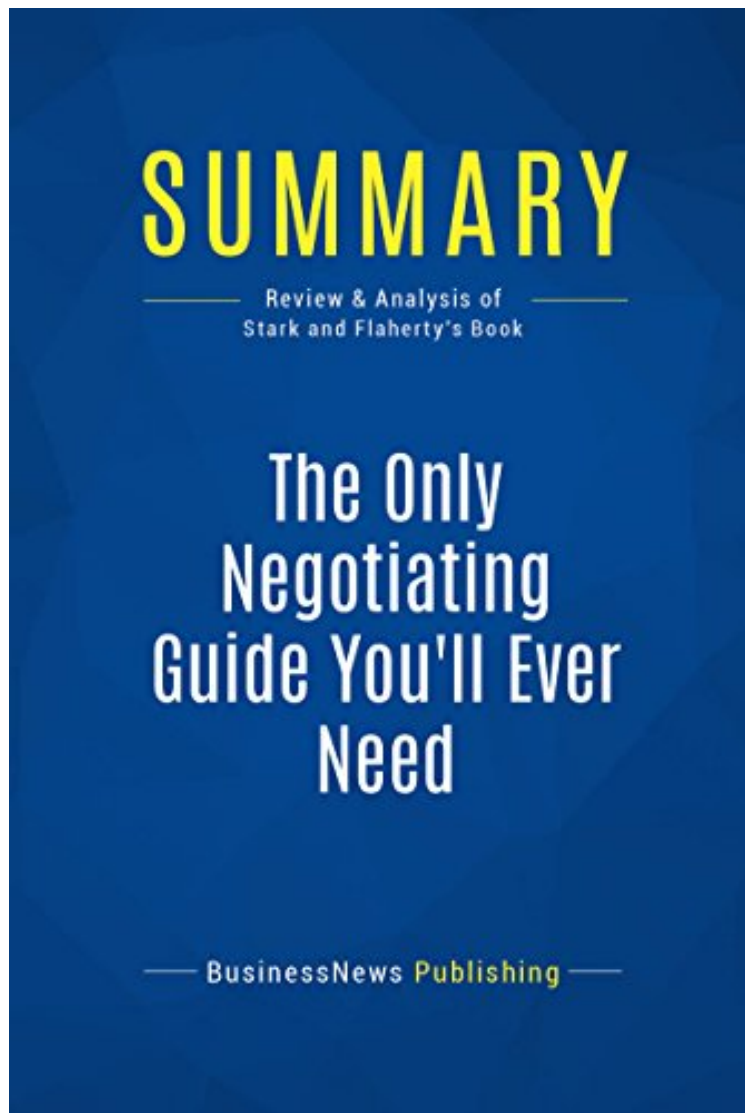


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The must-read summary of Peter Stark and Jane Flaherty's book: "The Only Negotiating Guide You'll Ever Need: 101 Ways to Win Every Time in Any Situation". This complete summary of the ideas from Peter Stark and Jane Flaherty's book "The Only Negotiating Guide You'll Ever Need" shows how every aspect of your life is affected by the result of a negotiation at one time or another. In fact, most people spend the majority of each working day engaging in one type of negotiation or another. In their book, the authors explain that it therefore makes good sense to learn how to negotiate well, so as to generate as many win-win outcomes as possible. This summary provides readers with the tools they need to carry out good negotiations and to build and strengthen their communication. Added-value of this summary: **Save time**; **Understand key concepts**; **Expand your knowledge** To learn more, read "The Only Negotiating Guide You'll Ever Need" and learn the 101 practical and effective tactics that every professional should have up their sleeve.