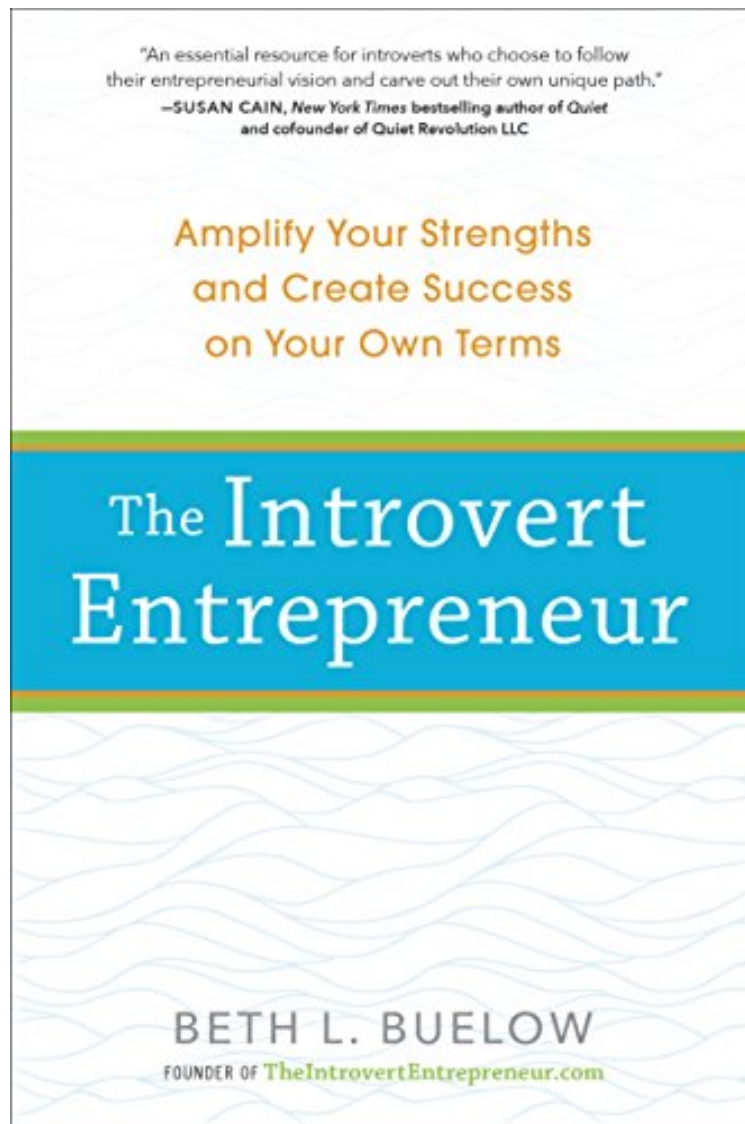


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The Introvert Entrepreneur: Amplify Your Strengths and Create Success on Your Own Terms

Beth Buelow

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Beth Buelow : The Introvert Entrepreneur: Amplify Your Strengths and Create Success on Your Own Terms before purchasing it in order to gauge whether or not it would be worth my time, and all praised The Introvert Entrepreneur: Amplify Your Strengths and Create Success on Your Own Terms:

36 of 36 people found the following review helpful. Great Read Any Entrepreneur Who Prefers Quiet Focus Over Constant Connections By Kevin Kruse I am a MASSIVE introvert (I think I scored "unabomber" on an assessment once). I'm also an Inc 500 award-winning serial entrepreneur. Yes, introversion and entrepreneurship do work

together. Beth Buelow, an introverted entrepreneur herself, accurately describes the feelings we tribe members frequently experience. The sheer exhaustion from being "on" at networking events and tradeshows...the stomach pain while making cold calls...the rising dread every time someone utters "let's do lunch". However, Buelow also goes on to explain that the traits of the typical introvert are also strengths when it comes to entrepreneurship. Things like curiosity, desire to go deep, ability to focus, active listening, calmness under pressure and self-awareness. Part pep-talk and part executive coach, this book offers specific advice for thriving in networking and sales situations, for leading teams, and expanding your business. I wish Buelow had written her book earlier in my career so I could have felt less guilty about my style, and learned how to make uncomfortable situations a little less so. I learned long ago that you are often all alone as an entrepreneur. Thankfully, I like it that way. - Kevin Kruse

1 of 1 people found the following review helpful. Really Recommend! By Mia bergstrom I listened to this book on audible and read it on kindle simultaneously like 3 times! I loved this. I have highlighted notes. It's really great to hear about other introverted entrepreneurs and get some different mindsets for myself! Really recommend this.

2 of 2 people found the following review helpful. I Highly Recommend This Book - Very Helpful By K. Kidd I highly recommend this book for all introverts. It is very insightful, and one I will come back to again and again. Beth has a wonderful way of storytelling so that the insights are easy to grab and understand, and comes from a place of much experience and expertise living as an introvert. really everyone is an entrepreneur and can benefit from this book - it's how do you best show up to what matters most in your life? I had many AHA moments reading this book.

A practical guide to help introverts harness their natural gifts and entrepreneurial spirit; Think you have to be loud and brash to be successful in business? Think again. The strengths and traits of the typical introvert lend themselves well to entrepreneurship, as well as "intrapreneurship" and a range of business roles. In *The Introvert Entrepreneur*, professional coach Beth Buelow shows readers how to harness their natural gifts (including curiosity, independence, and a love of research) and counteract their challenges (such as an aversion to networking and self-promotion). She addresses a wide range of topics --from managing fears and expectations and developing a growth mindset to networking, marketing, leadership skills, and community-building--informed by interviews with introverts who have created successful businesses without compromising their core personality. Filled with fresh insights and actionable advice, this essential guide will support anyone who's striving to make a difference in a loud and chaotic world. From the Trade Paperback edition.

Filled with powerful stories from entrepreneurs in all stages of business, along with actionable advice, this book is an essential resource for introverts who choose to follow their entrepreneurial vision and carve out their own unique path. --Susan Cain, co-founder of Quiet Revolution LLC and New York Times bestselling author of *Quiet: The Power of Introverts in A World That Can't Stop Talking*

As a longtime introvert entrepreneur, I was thrilled to discover a toolkit of resources for others like me. This book shows how you can go your own way while still being true to yourself. You can be successful in business without shouting and you don't have to attend those boring networking events either. --Chris Guillebeau, New York Times bestselling author of *The \$100 Startup* and *The Happiness of Pursuit*

I have always loved listening to author Beth Buelow's engaging podcasts on introverted entrepreneurship. What a treat it is for all of us to learn from her in this well written and practical book. If you think only extroverts can sell or lead thriving businesses you will change your mind after reading *The Introvert Entrepreneur*. Interested in joining the growing ranks of entrepreneurs? This book is the definitive guide to have at your side. --Jennifer B. Kahnweiler, Ph.D., author of *Quiet Influence*, *The Introverted Leader* and *The Genius of Opposites*

"What introverted dreamer wouldn't want a smart, successful mentor available in the quiet of their living room? Beth Buelow is that mentor, and *The Introvert Entrepreneur* reaches introverts where they live: inside, with their hopes, fears and questions. An indispensable guide." --Laurie Helgoe, Ph.D., author of *Introvert Power: Why Your Inner Life is Your Hidden Strength*

Having spent my life as an extrovert, in a family of extroverts, I didn't fully understand that introverts saw the world a different way. Having followed Beth's work and then reading her latest book, *The Introvert Entrepreneur*, I feel like I have insight that I hadn't had before on how introverts do business. Upon finishing the book, I realized that many of my way of engaging with introverts was always based on my preferences rather than considering theirs. Now armed with increased understanding, I've changed my style and am getting better results in my communications with them. This book now has a permanent home on my desk as a valuable reference. --Christopher Flett, founder of Ghost CEO and author of *What Men Don't Tell Women About Business* and *Market Shark*

As an introvert, entrepreneur, and sales person, I have been waiting for a book like *The Introvert Entrepreneur*. I just didn't know it. Beth Buelow provides the essential guidance and encouragement for those labeled as introverts and have the passion to grow their businesses. --John E. Doerr, Co-President RAIN Group and author of *Insight Selling: Surprising Research on What Sales Winners Do Differently*

Beth Buelow's gem of a book is a coach and mentor in your pocket that celebrates your

strengths, facilitates your creative thinking, and cheers you along (quietly!), step by step, toward your entrepreneurial dreams. Buelow asks smart questions and offers thoughtful advice that reflects her deep understanding of the experience of entrepreneurs who are building their own businesses, authentically and powerfully, as introverts. Her book is for you if you run (or want to start) your own business or even if you have an "introverted job" and an entrepreneurial mindset. Buelow spurs you to unleash the best of what you have to offer—from reflection to action, from your FUD (fear, uncertainty, doubt) to your prosperity perspective. —Nancy Ancowitz, author of *Self-Promotion for Introverts: The Quiet Guide to Getting Ahead* Finally, a book about entrepreneurship that celebrates the gifts, skills, and strengths of introverted business owners. Beth does a beautiful job of helping introverts build a thriving business on their own terms -- without having to pretend to be extroverts. The stories, tools and frameworks will guide and support effective, sustainable business growth for introverts in every type of business. —Pamela Slim, author of *Escape from Cubicle Nation* and *Body of Work* Based on the size and type of my business, most people don't know this but I am a massive introvert! In this book Beth takes you on a powerful journey of dismantling each of the destructive limiting beliefs that most of us introverts have about why we can't be successful entrepreneurs. This book is an empowering triumph for quiet leaders. —Rory Vaden, *New York Times* bestselling author of *Take the Stairs* and *Procrastinate on Purpose* An introverted entrepreneur might sound like an oxymoron, but with an abundance of wisdom and compassion, Buelow teaches introverts not just how to survive the rigors of entrepreneurship, but how their particular gifts and quiet strength can help them thrive and prosper. —Sophia Dembling, author of *The Introvert's Way* and *Introverts in Love* Regardless of your profession, aspirations or age, any introvert will find valuable counsel and guidance in this brainy, accessible book. —Success Magazine [A] winning business manual... a thoughtful, kind and helpful guide for all those who are looking to strike out on their own, but are concerned that their need for alone time may get in the way. —Publishers Weekly About the Author Beth L. Buelow is a certified coach, corporate trainer, and professional speaker. Since founding her company, *The Introvert Entrepreneur*, in 2010, along with her popular podcast of the same name, she has established herself as a go-to expert for introvert entrepreneurs around the world.