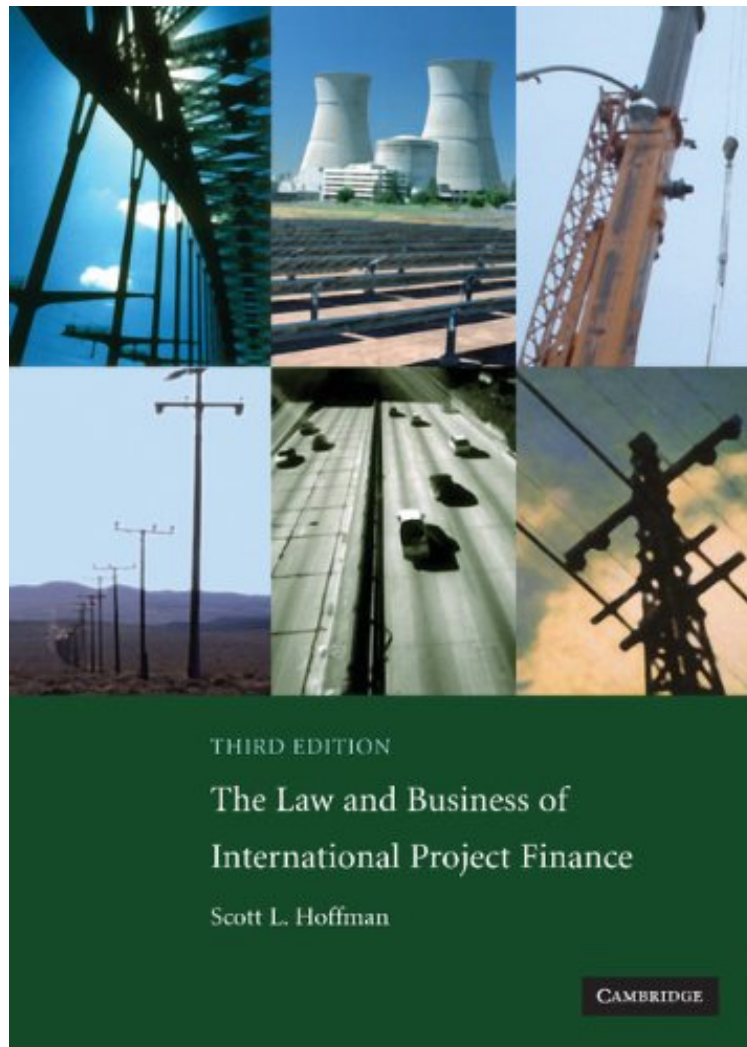


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The Law and Business of International Project Finance: A Resource for Governments, Sponsors, Lawyers, and Project Participants

Scott L. Hoffman

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business development side, not just financiers or attorneys. May not cover individual matters required in actual business development, but sure covers quite a lot of aspects required to consider and good to come back on some chapter to make sure things are covered. 7 of 9 people found the following review helpful. An extremely valuable book for project finance professionals. By Customer. Although this book is meant to be an introduction to the world of project finance, it serves as a comprehensive primer / reference guide on the subject. Importantly, it contains valuable case studies of the real projects written in language everyone can understand. Highly recommended.

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This 2007 third edition continues to be a comprehensive and authoritative guide to the business, practice, law, and practical use of project finance. It covers the complete project finance structure, from conception to negotiation to debt closing, and from project difficulties to successful restructuring. The book continues to be accessible to those with little experience in project finance, while maintaining the insight and detail of previous editions that has made it a valuable reference for the experienced lawyer, manager, banker, contractor, and government official. This edition focuses on a real-world, practical approach to project finance, without the overuse of case studies and economic theory. Yet the contract forms, detailed glossary, index, and project finance bibliography make it a complete text.

About the Author Scott L. Hoffman is an internationally recognized legal authority in project finance. His active involvement in the project finance industry in the last 22-plus years includes representation of Fortune 500 countries, utilities, banks, and testimony before the US Congress on energy policy-making. As a partner at Evans, Evans Hoffman LLP, he practices energy and environmental project finance, international banking and commercial law, and represents energy development companies in the development, acquisition, and financing of energy projects throughout the world. He received his Juris Doctor degree from Syracuse University College of Law; while at the College of Law he was on the Managing Editorial Board of the Syracuse Law and served as Editor of its Annual Survey of New York Law. Scott L. Hoffman has published numerous editions of his books, as well as many international project finance articles for professional and trade journals. Mr Hoffman is a member of the US Supreme Court, New York State, District of Columbia, and Ohio bars.